

**Where PA
Businesses
Go to Grow**

Expert Advice

CONNECTIONS

WWW.SMC.ORG



*Where PA
Businesses
Go to Grow*

Human Resources

Insurance

Member
Benefits

Government Advocacy

MANUFACTURING

SMC can Help your Business!

SMALL BUSINESS INSURANCE

SMC's business insurance and group health insurance programs offer small business owners a wide variety of affordable options from which to choose.

Business Insurance

- Property & Liability
- Workers' Compensation
- Personal Insurance
- Equipment
- Business Auto
- Bonds and More

Group Benefits

- Health
- Dental
- Vision
- Disability

HUMAN RESOURCES

Human Resources Information & Services

These services cover the spectrum of human resource issues pertaining to:

Life Cycle of an Employee - Recruitment, Employment, Development, Retention and Termination

HR Services - HR Check-Up, Federal/State Labor Law Posters, Compensation Surveys, Background Checks, and more.

HR Helpline - Professional, one-on-one assistance with the issues that affect your company.

GOVERNMENT ADVOCACY

We are the "Voice for Small Business in Pennsylvania." SMC is recognized in Harrisburg and Washington, D.C. for its legislative and public policy work on behalf of business owners' interests.

SMC hosts events so members can make their concerns known to their representatives at the state and federal levels.

Legislative Updates/Alerts

Stay up-to-date with special alerts on legislation that affect your business. SMC will let you know how and when to make a stand.

EXPERT ADVICE

"Ask An Expert" Helpline

You can call on experts for advice and obtain quick answers to your business questions.

SMC has recruited subject matter experts in the fields of Accounting, Law, Human Resources, Marketing, Internet/Computers, Insurance, Telecommunications, Energy/Utility and more.

MANUFACTURING

SMC's Manufacturers Council enables manufacturers to collaborate with peers on topics of interest to manufacturers, such as government regulations, recruiting employees, workforce development, and much more.

MEMBER BENEFITS

With SMC, you can "Grow Your Business" through:

Special Events - We make sure you meet new people by promoting social and related business activities.

Business Listing - Members are provided an advertising outlet on our website along with a link to your website and e-mail.

Social Networking - Set up your profile on SMC's social networking website to meet and hold discussions with your peers.

Discount Programs - Get purchasing deals usually available only to larger companies on office supplies, electricity, gasoline, payroll and more.

Publications - Award-winning *Dynamic Business* magazine, HRM Update, the Government Relations Update, and SMALLBIZBEAT Blog



MEMBERSHIP PAYS! Call 1.800.553.3260

Receive over **\$2,000** in savings with basic SMC membership!

SMC BENEFITS	MEMBER SAVINGS
Human Resources Check-Up/Consultation	\$1,000 savings on the cost of a consultant to conduct a basic overview of your human resources practices. Members receive this complimentary service.
“Ask An Expert” Helpline	\$500+ in advice from SMC Experts (legal, IT, marketing, accounting and more) through the “Ask an Expert” program.
SMC Connections Networking Events	\$100+ average annual savings for members compared to non-member rates for SMC’s regular networking programs.
Federal/State Labor Law Poster	This combined poster, a \$60 value, is complimentary to SMC members. Companies are required by law to hang this poster in the workplace.
DYNAMIC BUSINESS Magazine	\$50 annual subscription to SMC’s flagship, award-winning business publication.
SMC Membership	\$25 SMC Fast-Cash Coupon to use toward any SMC event.
Energy Plus	<u>10% reduction*</u> in electrical-distribution bill. Plus, \$50 activation bonus; <u>5% year-end rebate</u> and all employees are eligible to join the savings program.
Business Journals <i>Central Penn Business Journal</i> <i>Pittsburgh Business Times</i>	SMC members receive a \$15-\$20 reduction in the subscription price to the Pittsburgh and Central Region’s must-read business journals for small businesses.
Office Supplies	\$200+ average savings on everyday office supplies through special SMC member-only discounts.
Equifax Business Credit Reports	\$40 savings when you receive two complimentary reports with new membership.

* These examples are typical savings based on averages (\$335 annual dues). Individual savings may vary.



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JOIN US!

SMC Application for Membership

Western Region, 1382 Beulah Road, Pittsburgh, PA 15235

Central Region, 1017 Mumma Road, Suite 204, Wormleysburg, PA 17043

Membership Info:

Name of Firm _____

Primary Contact _____

Title _____

E-Mail _____

Address _____

City _____ County _____

State _____ Zip Code _____

Phone _____ Fax _____

Website _____

Select One:

Manufacturing Commercial Professional

Primary Product/Service (used for online directory)

Second Contact Person:

Name _____

Title _____

E-Mail _____

Phone _____

Third Contact Person:

Name _____

Title _____

E-Mail _____

Phone _____

Do you provide group health insurance to your employees?

Yes No What month does your plan expire? _____

No. of Employees _____ Annual Dues _____

I was referred to SMC by _____

Signature _____

Date of Application _____

What firm do you know that can benefit from SMC membership?

Payment Information

Make check payable to SMC. Membership dues are non-refundable.

Credit Card Information

American Express Visa MasterCard Discover

Name on Card _____

Credit Card Number _____

Expiration Date _____

Authorized Signature _____

Office Use Only

Membership ID Number _____

Primary SIC Code _____

SMC Rep. _____

SMC Membership Annual Dues Schedule

No. Employees	Annual Dues
1-5.....	\$335
6-20.....	\$379
21-40	\$419
41-60	\$449
61-80	\$489
81-100.....	\$539
101-150.....	\$589
151-200.....	\$669
201-350.....	\$829
351-500.....	\$1,099
501+.....	\$1,799

Get Connected! Visit www.smc.org