

## **Government Contracts**

If you are interested in learning how to land federal, state or local government contracts and new at the game Procurement Technical Assistance Centers (PTACS) should be your first stop. The centers provide a wide range of assistance -- most free of charge -- to businesses through one-on-one counseling sessions, classes, seminars and matchmaking events.

They can help in these and other areas: Determining suitability for contracting, Securing necessary registrations, SDB, 8(a), HUB zone and other certifications, Researching procurement histories, Networking, Identifying bid opportunities, Proposal preparation, Contract performance issues, and Preparing for audit.

To locate your local PTAC click on the link below or call Deborah Wojcik, Director, PTAC at California University of PA – 724-938-5881, [wojcik@calu.edu](mailto:wojcik@calu.edu).

<http://www.aptac-us.org/new/>